



Paul E. Long

Project Management Consultant

Core Competencies

- PMP® certified
- PMI-ACP® certified
- Profolio Management
- GAP Risk Management
- Government Regulations
- Lifecycle Planning
- C++ and Java

Professional Summary

Mr. Long has supervised government regulated pharmaceutical and related industries with clear business processes for over 20 years. He manages the interdependencies of manufacturing and regulatory teams to drive the drug development process.

Mr. Long directs cross functional teams by matching desired technical expertise to execute the work plan and meet project timelines. He prioritizes the importance of meeting budgets, scope of work and end points by targeting the client’s strategic goals to understand where projects fit into the client’s portfolio. He monitors the impact of the changes on the risks and minimizes the impact to the project scope in order to make the project more successful.

Education

M.B.A. Business Administration Saint Joseph’s University

B.S. Mathematics Saint Joseph’s University

Professional Experience

DSI **2019 - Present**

Project Management Consultant

- Manages cross functional CMC teams in support of client objectives,
- Provides prioritization and strategy at the team level for clients and consultants,
- Manages the authoring teams in support of CMC content for regulatory filings,
- Provides clear and concise leadership to drive client organizational objectives.



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Project Management Consultant

KPMG, LLC

2014 - 2019

Manager Advisory Services

- Created Global Program Management Office for a leading pharmaceutical company's regulatory information management transformation. Included program roadmap, budget, RAID, scope management, project reporting structure, identification of deliverables and milestones, status reports, stakeholder communications, meeting cadences, and leadership updates. Met deadline for implementation of a validated product registration and lifecycle management system.
- Provided project management for diverse teams including application support, regulatory workstreams, and data migrations. Coordinated cross-functional teams in Europe, North America, South America, and Asia Pacific. Included updates to business applications and platforms in validated environments. Multiple projects completed on schedule and within budget.
- Assessed the current state of connectivity and State Health Information Network use by Providers Systems for a Medicaid Delivery System Reform program. Presented the assessment to stakeholders including the State Department of Health, Regional Health Information Organizations, and Providers. The assessment document was widely accepted by the provider community and provided valuable insights for strategic planning.
- Educated team members on Medicaid delivery system, including state regulations, CMS guidelines, and provider environment. Volunteered cross-team support that contributed to program success. Created care management use cases to identify data interaction and exchange points for hospitals, providers, and community-based organizations. Efforts allowed diverse teams to share a unified vision and to meet common objectives.

Zanett Commercial Solutions

2013 - 2014

Program Manager

- Served as program manager for post live support of financial and clinical systems implementation. Developed patient financial services, ancillary charging, scheduling, interfaces, and claims production workflows. Monitored risks and identified corrective actions. Performed training. Allocated resources and monitored progress. Produced weekly presentations for executive suite. Efforts yielded increased and sustainable post-live cash collections.

Mercuri Data Co., Ltd

2005 - 2013

CEO

- CEO for an offshore corporation that provided data processing services, electronic media processing, operations support, and program/project management to clients. Built relationships and became a trusted advisor to government and public agencies.
- Obtained Thailand food importation license. Imported organic grains approved by the Thai FDA. The designated storage and handling facility were inspected and approved by the Thai FDA.



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- Led an implementation team through Phase I design of Soarian® Financials, which included the consolidation of Payer Masters, Service Catalogues, Health Professionals, and all master files from three hospitals, and more than 50 physician practices, to a single enterprise level system.

Siemens Medical Services

1995-2005

Principal Consultant and Lead System Analyst

- Developed user requirements, technical requirements and use cases for a healthcare financial system. Communicated system design and behavior with architects and developers. Wrote unit and integrated test scripts. Created financial system training materials and conducted advanced training for financial reporting.